Contact

www.linkedin.com/in/pegimyshqeri (LinkedIn)

Top Skills

Investments Alternative Investments Financial Services

Languages

Spanish (Limited Working) Albanian (Native or Bilingual) Italian (Full Professional) German (Professional Working) English (Full Professional) French (Limited Working)

Honors-Awards

City's Pride DAAD scholarship Governor's Award for the Best Diploma Thesis for 2022

Pegi Myshqeri

Institutional Asset Management| Sustainable Investing | Private Markets | Digital Assets Frankfurt Rhine-Main Metropolitan Area

Summary

I am a finance enthusiast with a passion for asset management and investment advisory. With a knack for providing valuable market insights and constructing winning portfolios, I thrive in helping institutional clients make informed investment decisions.

My expertise lies in building and nurturing client relationships, closing sales, and delivering exceptional results. I excel in leading new business meetings and leveraging existing client connections to drive growth. My analytical prowess and in-depth competitor and product analysis help me identify new business opportunities and stay ahead in the industry.

Equipped with a Master's degree in Money and Finance and a Bachelor's degree in Finance (graduated with honors), I bring a solid educational foundation to the table. Fluent in multiple languages, including Albanian, English, Italian, German, Spanish, and French, I possess excellent communication skills to connect with diverse audiences.

With a comprehensive skill set, extensive industry experience, and a passion for finance, I am dedicated to delivering exceptional results and driving success in the asset management and investment advisory field.

Let's connect and explore how my passion for asset management, investment advisory, and building strong relationships can enhance our professional journey together!

Experience

Fidelity International Associate Institutional Asset Management August 2022 - Present (1 year 4 months)

Frankfurt Rhine-Main Metropolitan Area

Currently, I hold the position of Institutional Asset Management Sales Associate at Fidelity International in Frankfurt, Germany. In this role, I provide valuable market insights and portfolio construction ideas to institutional clients, lead new business meetings, and cultivate relationships with existing clients across Germany and Switzerland.

Prime Capital AG Investment Advisory & Manager Selection September 2021 - June 2022 (10 months) Frankfurt Rhine-Main Metropolitan Area

At Prime Capital I conducted due diligence reviews of co-investments and funds of funds in alternative assets, particularly focusing on private debt. Additionally, I contributed to the development of the ESG and sustainability framework for manager selection and assisted in market screening and fund manager interviews.

Finance in Motion Analyst - Fund Management August 2020 - August 2021 (1 year 1 month) Frankfurt/Rhein-Main

At Finance in Motion, I supported financial planning and asset liability management for fund mandates. I actively participated in ALCO meetings, prepared investment committee reports, and implemented financial models to enhance fund management processes.

Deloitte 2 years Senior Analyst July 2019 - September 2019 (3 months) Albania

Analyst

October 2017 - July 2019 (1 year 10 months)

Within this role, I ensured compliance with internal control procedures, prepared audit work papers in adherence to GAAP and IFRS, and conducted audits for various accounting areas for companies operating in Italy.

Bank of Albania Trainee November 2017 - December 2017 (2 months) Page 2 of 3

Albania

Worked closely with seniors Researchers to collect data from financial agents, businesses, and consumers, analyzing and making CPI (Consumer Price Inflation)/RPI (Retail Price Inflation) forecasts.

Institute for Urban Policy Research Assistant Project Manager March 2017 - July 2017 (5 months) Tirana, Albania

Ministry of Health and Social Protection Albania Finance Internship July 2016 - October 2016 (4 months) Tirana, Albania

Education

Goethe University Frankfurt Master of Science - MS, Money and Finance · (October 2019 - April 2022)

Frankfurt School of Finance & Management Course in Decentralised Finance , Decentralised Finance and Blockchain Technologies · (April 2023 - September 2023)

DAAD German Academic Exchange Service Master of Science - MS, Money and Finance · (October 2019 - April 2022)

University of Tirana Bachelor of Science - BS, Accounting and Finance · (June 2014 - September 2017)